



No. MADC2015/Meeting/226/Mrktg.

Dt. 24th March, 2015.

To,

Sub:- MIHAN Investors Meeting held on 28th February, 2015 under the Chairmanship of Hon. Minister for Energy, New and Renewable Energy and Guardian Minister for Nagpur, Government of Maharashtra.

Sir,

A copy of the minutes of the meeting is enclosed for your information and necessary action. Kindly acknowledge the receipt.

Enc: Minutes of meeting.

Yours,

(S. Sittarāsu)

General Manager (Marketing)

Maharashtra Airport Development Company Ltd.

(A Government of Maharashtra Undertaking)

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मा.श्री. चंद्रशेखर बावनकुळे, मंत्री, उर्जा, नवीन व नविनीकरण ऊर्जा तथा पालकमंत्री, नागपूर यांच्या अध्यक्षतेखाली महाराष्ट्र विमानतळ विकास कंपनी मर्यादितच्या मुंबई येथील कार्यालयात दि.२८.२.२०१५ रोजी दुपारी ३.०० वाजता झालेल्या बैठकीचे इतिवृत्त.

बैठकीस सोबतच्या यादीत नमूद केल्याप्रमाणे महाराष्ट्र विमानतळ विकास कंपनीचे अधिकारी तसेच वेगवेगळ्या कंपन्याचे व उद्योजकांचे प्रतिनिधी उपस्थित होते.

बैठकीच्या सुरवातीस महाव्यवस्थापक (पणन) यांनी विशेष आर्थिक क्षेत्रामध्ये तसेच संलग्न क्षेत्रामध्ये वेगवेगळ्या उद्योजकांना वाटप केलेल्या भूखंडाचा तपशील देऊन ब-याच उद्योजकांनी त्यांना वाटप केलेल्या भूखंडावर अद्याप बांधकाम सुरु न केल्याने अपेक्षेप्रमाणे प्रकल्पामध्ये गुंतवणूक होत नसल्याचे व पर्यायाने रोजगार निर्मिती होत नसल्याचे निदर्शनास आणून दिले. यास्तव, बैठकीमध्ये सर्व उद्योजकांना बोलाविण्यात आले असून त्यांच्या अडचणी समजावून घेऊन त्यावर मार्गदर्शन करावे अशी मा.मंत्री महोदयांना विनंती केली. यानंतर उद्योजकनिहाय आढावा घेण्यात येऊन त्यांना बांधकाम करण्यामध्ये तसेच उद्योग सुरु करण्यामध्ये येणा-या अडीअडचणी व त्यांनी केलेली कार्यवाही तसेच त्यांचेकडून अपेक्षित असलेली कार्यवाही याबाबत सविस्तर चर्चा झाली. उद्योजकनिहाय झालेल्या चर्चेचा व करावयाच्या कार्यवाहीचा तपशील खालीलप्रमाणे :-

M/s Lupin Ltd: Allotment of 24.976 acres of land for setting up of multi-product pharmaceutical formulations plant in MIHAN-SEZ

- i. Shri. Sumeet Salunkhe, DGM-Production & Site Head
- ii. Shri. Nitin Sarode, Manager-Projects

The representative informed that at present they have no problem for carrying out their activity in MIHAN and by April 2017 the actual production will be started. They had taken 15 acres and balance 9 acre agreement to be executed. It is operational, they asked whether the present power tariff is only for current financial year or otherwise. It was clarified that this is a temporary arrangement made by MERC.

M/s INFOSYS Ltd: Allotment of 142.176 acres land to M/s Infosys Ltd for IT Park in MIHAN- SEZ

- iii. Shri. Arun Kumar Nair, Regional Head-Infrastructure, Infrastructure facilities
- iv. Shri. Santosh kumar R. Podey, Senior Manager-Infrastructure, Infrastructure Administration FAC

The representative informed that due to change in the top Management their project is delayed for some time. They have however assured that the 1st phase will commence construction activities by April 2015 and would complete within two years. They will comply with the formalities and the employment will be given to as many as 5000 personnel in different categories. They have demanded for single window clearance for various approvals. GM (M) clarified about one MADC and other SEZ authorities grant of different permissions. They have been informed to give the planning schedule for the 2nd phase activity.

M/s Asara Realty Ventures Pvt Ltd (Indu Project): Allotment of 25 acres of land at MIHAN-SEZ for setting up IT Park.

- v. Shri. E. Manoj Kumar, Associate Vice President

The representative informed that due to poor market condition they are not able to carry out their activities in MIHAN.

M/s Tata Consultancy Services (TCS): Allotment of 53.910 Acres land in MIHAN, SEZ for IT Park

- vi. Col. Kalyan Pitre (Retd), Branch Head Administration

The representative informed that they have already started the recruitment process to commence the operation of their unit. However, they have requested to start the public transport, to provide public parking space, street lighting do not work during the night time inside their

premises, emergency medical facilities such as availability of ambulance etc. Guardian minister assured them that these facilities will be provided on priority basis. He further informed the representative of the company to give priority for recruitment of persons at least 5% from the PAPs. It was highlighted about the Corporate Social responsibility of Tata's to support the social cause of MIHAN.

M/s Lighthouse Info Systems Pvt Ltd: Allotment of 1 acre land in MIHAN-SEZ for IT Park.

vii. Shri. Rakesh K. Khator, Managing Director

The Managing Director of the company asked whether they can form joint venture for carrying out the desired activity in MIHAN since due to poor market condition they are not able to carry out the activity in MIHAN individually since they need an investment of about Rs.15 crore. It was clarified to them that there is no such route available for JV.

M/s VipulKaramchand SEZ Pvt Ltd: Allotment of 54 acres of land at MIHAN-SEZ for setting up IT Unit.

viii. Shri. Vivek Chaturvedi

The representative informed that due to poor market condition they are not able to carry out their desired activities in MIHAN, however they will revert back soon after consultation with their Management.

M/s L & T Infrastructure Development Projects Ltd: Allotment of 50.85 acres of land for setting up IT/ITES related activities in MIHAN-SEZ.

ix. Shri. R.G. Telang

x. Shri. Sharad Goel, Head-Business Development (Engineering Business)

The representative informed that due to dull market condition, they are not able to get the business for their desired activity despite of their best effort and hence they wanted to exit from the project and refund the payment. It was clarified to them that there is no such exit clause in the land allotment policy of MIHAN and they may look for alternative activity in manufacturing and processing within the SEZ Act and carry out the activity. However, it was clarified no shifting SEZ activities will be permitted in for commercial/Residential in Non-SEZ area.

M/s GATI Ltd: Allotment of 9 acres land to M/s Gati Ltd for development of warehouse related activities in MIHAN project.

xi. Shri. Amrendra Kumar

The representative informed that they have obtained all the required approvals to start the activities however for extension of time they are not ready to pay the 5% additional premium for delay in carrying out the activities, which is imposed in the event expiry of 5 years from the date of allotment of land. Hon'ble Minister advised that a proposal with respect to waiver of additional premium be placed before the Board of MADC in the forthcoming meeting.

M/s Phoenix Infra Estate International Ltd: Allotment of 4 acre for Residential cum Commercial use in the MIHAN notified area.

xii. Shri. Jitesh Nashire

The representative informed that they will start the desired activity within three months in MIHAN notified area. Had wanted to clear some issues with the planning section.

M/s Container Corporation of India Ltd: Allotment of 44.23 Hectares (109.311 acres) land for development of Rail Terminal and Multi Modal Logistic Park (MMLP) in the MIHAN notified area.

xiii. Shri. S.C. Mudgerikar

The representative informed that their work is in progress and presently they have no problem in carrying out their activities.

M/s Tech Mahindra: Allotment of 128.08 acres land for development of Information Technology Park in MIHAN-SEZ.

xiv. Shri. Capt. Ravi Raman, Region Head-SERV - West

The representative informed that they have started the construction activities and by June 2015 the operation is likely to commence. However, they further mentioned that on about 2 acres of their land some encroachment is obstructing to their activities which is required to be removed. Hon'ble Minister directed the Dy. Collector, MADC Ltd, to take note of this encroachment and start the process for removal of the said encroachment urgently. He further asked the representative of the company to surrender the 28 acres of land immediately on which they have not done anything.

M/s Bharat Petroleum Corporation Ltd: Allotment of 10.035 acres land for Hydrant refueling plant. It was informed they can't make use of this land.

xv. Shri. Arendra Singh

Comment: The company has been allotted land in SEZ have also obtained Letter of Permission from SEZ would not be able to use the land in near future due to defeat of very purpose of number of international flight.

Max Aero Space & Aviation Ltd: Allotment of 14.82 acres of land for development of MRO facility.

xvi. Shri Bharat Malkani, Chairman

Shri Bharat Malkani informed that as per the new Act, MRO cannot come in SEZ as also the deemed benefits of export have been withdrawn and hence he requested to get the allotted land de-notified and they are ready to pay the taxes, if any. It was informed no MRO is making profit. Indicated about the GMR Hyderabad MRO is making losses. He further informed that he will send a detailed proposal stating the pros and cons of the technicalities as to why they are not carrying out their activities in the prevailing circumstances. Including the proposal of Air India. Mr. Bharat Malkani informed that the second runway at the Nagpur airport is integral part and it will be not able to proceed further without second runway.

M/s ADCC Infocad Pvt Ltd: Allotment of 1 acre of land for development of IT Park in MIHAN-SEZ.

xvii. Shri. Abhay Kimmatkar

The representative informed that their proposal for change of name for their company is pending with MADC for a long time. They want to change the name of their company from M/s ADCC Infocad Pvt Ltd to M/s ADCC Infocam Pvt. Ltd; the Board members are the same. Hon'ble Minister informed that the proposal may be put up before Board of MADC for necessary approval of the said change.

M/s Kolland Developers Pvt. Ltd: Allotment of 100 acres of land for development of IT Park in MIHAN-SEZ.

xviii. Shri. Cyrus Engineer

xix. Shri. Ajit Satardekar

xx. Shri. Sreem Kuppa

The representative informed that their one building is ready for the last one year, however due to poor market condition they cannot bring the tenants for some reasons. They have invested about Rs.100 crore during the last three years. They compare with MIHAN Central Facility Building (CFB) and rate offered. Hon'ble Minister informed them that they may change the activity other than IT sector within the SEZ Act. The proposal in this regard may be submitted at the earliest so as to consider their request.

M/s. Rajtaru Infotech Entertainment Ltd: Allotment of 2.442 acres of land in MIHAN-SEZ for Animation Software, Post Film Production and BPO under IT activities.

xxi. Shri. Shailesh Jalan and others

The representative informed that in the field of Animation Software, Post Film Production and BPO, they are not able to get the professional talents locally and hence they are not carrying out the desired activity. Nagpur area is not still conducive to attract talent. The ecosystem is not yet to grow up to magnitude it desired.

M/s Moraj Infratech Pvt Ltd: Allotment of 1 acre of land for Building Materials and Market and Showroom at Khapri in the MIHAN notified area

M/s. Moraj Finanz Pvt. Ltd: Allotment of 8 acres of land for design, finance, construction, maintenance & marketing of residential project at Khapri in the MIHAN notified area

xxii. Shri Mohan Gurnani, Managing Director

Shri Mohan Gurnani informed that they have spent about Rs.150 crore for the commercial purpose is ready for use however since there are no clients for the same and hence they have requested for change in use of allotment from the existing Building materials to other show room. The allotment was given based on the construction demand projection, which do not exist at present. Also for residential project the same is ready for use however there is no sewerage connection and no power connection. He further informed that there are some encroachments on their plot which are required to be removed urgently. They have approached MSEDCL for power connection for which they have been informed by them that they should give land for establishment of sub-station in their plot. Hon'ble Minister advised Dy. Collector, MADC Ltd, to look into the matter and make necessary arrangement for removal of encroachment. As for other issues, Hon'ble Minister assured to take urgent action to resolve these issues.

M/s IT Shastra (I) Pvt Ltd: Allotment of 1 acre of land for IT park in MIHAN-SEZ

xxiii. Shri. Amit

They have extended Letter of Approval three times. Hon'ble Minister informed the representative that if they do not carry out the activities within three months, allotment will be cancelled.

M/s Metatech Airsystems India Pvt Ltd: Allotment of 1 acre of land for setting up a small industry of manufacturing duct and other accessories required for the HVAC systems in MIHAN – SEZ

xxiv. Shri. Umakant Rothe, Partner

The representative informed that their building is ready and by April 2015 production will commence. He further requested to allot two acres of land outside SEZ for cold storage purpose. Informed allotment of land outside SEZ is through competitive bidding process

M/s HAAAS Corporation Pvt Ltd: Allotment of 2.5 acres land in MIHAN-SEZ, for setting up IT centre

xxv. *Shri. Sanjay Haware, Executive Director*

Shri Haware informed that their activity will start within one or one and half years.

While summing up the meeting, Hon'ble Minister instructed that all companies should **take necessary steps to start construction within three months who have not started work of their projects.** During the review meeting, the Hon'ble Minister categorically informed that

- (i) **The land allotted to them would be taken back after following due process if they do not start construction work in the next three months.**
- (ii) **All proposals/approvals of this project will be cleared immediately and no proposal will be kept pending for technical reasons.**
- (iii) **A review meeting of the MIHAN project will be held after every three months to take stock of the situation.**
- (iv) **The present Government is bent on developing MIHAN at full throttle by setting up a Special Committee for this purpose.**
- (v) **The change of activities within SEZ will be considered.**
- (vi) **The Hon'ble Minister also advised to participate in all Road Shows**
- (vii) **It was advised by Hon'ble Minister that appropriate action may be taken against the companies who did not initiate and remain non-responsive and to send mailer accordingly.**

It was also pitched for revival of the Investors Forum already created GM (M) will be convener, TCS and Infosys were requested to be member of the forum. The Forum will meet regularly to address the issues with the SEZ/Govt. of Maharashtra and MADC for the faster implementation of the investors' projects.

The meeting then ended with a vote of thanks to the Chair.

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List of the officers and representatives of companies present in meeting held on 28-01-2015 under the Chairmanship of Shri. Chandrashekhar Bawankule, Hon'ble Minister for Energy, New and Renewable Energy and Guardian Minister of Nagpur, Govt. of Maharashtra.

S.No	Name of the Officer /Representative of company (with designation)	Name of Company
1	Shri Tanaji Satre, VC & MD.,	MADC, Mumbai
2	Shri S. Sittarasu, General manager (Marketing)	MADC, Mumbai
3	Shri Ashok Choudhari, Deputy Collector	MADC, Nagpur
4	Shri Sumeet Salunkhe, DGM-Production 7 Site Head	M/s Lupin Ltd.
5	Shri Nitin Sarode, Manager-Projects	M/s Lupin Ltd.
6	Shri Arun Kumar Nair, Regional Head-Infrastructure	M/s Infosys Ltd.
7	Shri Santosh Kumar R. Podey, Sr.Manager-Infrastructure	M/s Infosys Ltd.
8	Shri E. Manoj Kumar, Associate Vice President	M/s Asara Realty Ventures Pvt. Ltd. (Indu Project).
9	Col. Kalyan Pitre (Rtd.), Branch Head Administration	M/s Tata Consultancy Services Ltd. (TCS)
10	Shri Rakesh K.Khator, Managing Director	M/s Lighthouse Info Systems Pvt. Ltd.
11	Shri Vivek Chaturvedi	M/s Vipul Karamchand Sez Pvt.Ltd.
12	Shri R.G.Telang	M/s L & T Infra.Dev.Project Ltd.
13	Shri Sharad Goel, Head-Business Dev. (Eng. Business)	M/s L & T Infra.Dev.Project Ltd.
14	Shri Amrendra Kumar	M/s Gati Ltd.
15	Shri Jitesh Nashine	M/s Phoenix Infra Estate International Ltd.
16	Shri S. C. Mudgerikar	M/s Container Corporation of India Ltd.
17	Capt. Ravi Raman, Region Head-SERV-West	M/s Tech Mahindra.
18	Shri Arendra Singh	M/s Bharat Petroleum Cor. Ltd.
19	Shri Bharat Malkani, Chairman	M/s Max Aero Space & Aviation Ltd.
20	Shri Abhay Kimmatkar	M/s ADCC Infocad Pvt.Ltd.
21	Shri Cyrus Engineer	M/s Kolland Developers Pvt.Ltd.
22	Shri Ajit Satardekar	M/s Kolland Developers Pvt.Ltd.
23	Shri Sreem Kuppa	M/s Kolland Developers Pvt.Ltd.
24	Shri Sailesh Jalan	M/s Rajratu Infotech Ent.Ltd.
25	Shri Mohan Gurnani, Managing Director	M/s Moraj Infratech Pvt. Ltd and M/s Moraj Finanz Pvt. Ltd.
26	Shri Amit	M/s IT Shastra (I) Pvt. Ltd.
27	Shri Umakant Rothe, Partner	M/s Metatech Airsystems India Pvt. Ltd.
28	Shri Sanjay Haware, Executive Director	M/s HAAAS Corporation Pvt.Ltd.